



dedicated to our [clients](#)

## KEY INFO WEB SITE COPY (Selections)

### Who We Are

#### **The Best and the Brightest Building Technology Solutions and Trust**

Dedicated to the highest quality service and long-term client partnerships, Key Info's experienced and knowledgeable IT experts design and build technology solutions that make our clients more competitive.

#### **A Leading IBM Premier Business Partner for a Decade**

Key Info delivers the industry's best systems by combining advanced technology services with the industry-leading products and resources of IBM and other select partners. We focus on serving the needs of our clients in order to deliver bottom-line results and long-term business value.

### People

#### **Exceptional People Dedicated to Exceptional Client Satisfaction**

Key Info's people build trust by carefully listening, analyzing and flexibly addressing clients' needs, time and time again. Our highly skilled and experienced engineers develop superior solutions by utilizing their in-depth knowledge of IBM technologies.

**Key Info becomes a virtual extension of IBM to our clients.** When you work with Key, our team becomes a highly reliable, cost-effective extension of your engineering resources and team.

## Services We Offer

### **We Become Part of Your IT Team**

Key Info's professional services group delivers a range of technical services customized to meet our clients' needs. These services include critical assessments, architecture and design, hardware and software implementations, support and maintenance, training and IBM Managed Services.

### **We're Passionate About Building Long-Term Client Relationships**

Our strength of experience, our certifications and our superior execution have set an industry standard. We firmly believe in providing you with an *exceptional* services team. With deep expertise in business continuity, data centers, security and virtualization, we are a highly reliable, cost-effective extension of our clients' IT engineering resources.

## Analysis and Performance Services

### **Analysis and Findings**

Key Info's Analysis and Performance Services are designed to provide analyses of your IT infrastructure and systems. We identify opportunities for added levels of efficiency and business value, create clear plans with defined steps for improvement, and implement world-class high-performance solutions.

**Key Info has an outstanding reputation** with high-availability, backup and disaster-recovery, data centers and high performance. Our services lead our clients to improved operational efficiency, more effective use of IT resources, and a provable competitive advantage.

## Architecture and Design Services

### **Infrastructure that Aligns IT with Your Business Requirements**

By integrating clients' business strategies, operations and processes with IT architecture engineering, Key Info designs and builds flexible, scalable and secure infrastructures that help clients stay cost-efficient and competitive.

**We use best-of-breed tools and applications**, and we skillfully design architectures for growth. Key Info's IT Architecture and Design Services help you plan, implement and manage a more efficient and flexible IT environment, and we help you deliver new services to support your evolving business goals and improve network ROI.

## Systems Implementation Services

### Managing Complexity to Achieve Transformation

Today's applications, systems and platforms have interdependencies that make enhancing IT capabilities difficult. Over the years, Key's technical teams have managed the complexities and challenges of building and managing IT infrastructures while consistently delivering positive results to the bottom-line.

**Built on a foundation of thousands of successful projects**, Key Info's technical capabilities provide a broad range of ongoing consulting services. Key will work with you to skillfully implement new hardware and software, deploy new applications, and quickly incorporate emerging technologies into enterprise infrastructures.

## The Solutions We Build

### Successful Client-Focused Implementations

Key delivers IT infrastructure solutions that use technology to address specific strategic business problems. Our professionals have the specific skills, experience and certifications needed to provide best-of-breed technology systems for today's enterprise IT challenges, including infrastructure and optimization, virtualization, security and business continuity.

### IBM's Highest Ratings in Client Satisfaction

Our commitment to – and success with – client satisfaction has built Key Info into a leading IBM Premier Partner. We build customized infrastructure and technology solutions that deliver savings and competitive advantage for our clients.

## Virtualization Solutions

### Virtualization is the Key to IT Transformation

Virtualization has proven its ability to deliver extremely cost-effective and flexible infrastructures. No longer experimental, virtualization enables enterprises to better manage infrastructure growth, consolidate systems, develop safer testing and save money.

**Key offers the best in virtualization from IBM and VMware.** We take advantage of IBM's 40 years of expertise as a pioneer and leader in virtualization, and Key is also a VMware VIP Enterprise Partner. We offer virtualization solutions that are tailored to your needs and delivered with our superior service.

## Optimization and Infrastructure Solutions

### **Enhance Your Competitive Edge**

By integrating the strategy, operations and processes of our clients, Key Info transforms infrastructures into responsive systems that deliver strategic advantages. Our solutions improve service delivery, enhance flexibility, ensure critical application performance, provide business intelligence, manage content and reduce costs.

**As a trusted partner who will help improve both your technology** and your competitive edge, Key Info works with an integrated portfolio of products to deliver the customized performance and flexibility you need to manage growth and quickly respond to new opportunities.